

# Regional Deals

Council Workshop

5 December 2024

# Regional Deal Strategic Framework Refresher



Some things have changed since the framework was originally released; these will be discussed as we talk through the proposal guidance

# Purpose

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Strategic Framework states that Regional Deals will:

- > be based on a 30-year vision
- > have negotiated 10-year strategic plans
- > deliver on shared objectives between central and local government
- > represent long-term commitments intended to endure

# Guiding Principles & Objectives



Proposal guidance does not discuss the principles

## Guiding Principles aim to help set a foundation for Regional Deals



Partnerships



Certainty of decision making & funding



Adaptability



Accountability & Transparency

## The priority objectives for Regional Deals are:



Building economic growth



Delivering connected and resilient infrastructure



Improving the supply of affordable, quality housing

## The secondary objectives (optional for proposal) are:

- > Greater regional and private sector collaboration
- > Promoting innovative and collaborative ways of working between central and local government
- > Improved local government decision making and funding
- > Ensuring regions are resilient and sustainable

# Priority Objectives



## Build economic growth

- > Increased jobs and skills
- > Improved standard of living
- > Increased productivity



Proposal guidance notes that proposal must identify:

- > key growth sectors & expected revenue growth
- > local & national, monetized & non-monetized economic benefits for each project



## Deliver connected and resilient infrastructure

- > Better connected communities and businesses through infrastructure
- > Infrastructure built (and identified investment in support of it) is more resilient against the impacts of natural hazards and climate change
- > Infrastructure built enables development, including housing, objectives



## Improve supply of affordable, quality housing

- > Increased supply of build ready land (both greenfield and brownfield), including ensuring the necessary infrastructure is in place for development
- > Improved housing affordability for rental and home ownership

A wireframe mountain range is depicted against a dark blue background. The mountains are rendered as a series of interconnected white lines forming a complex, low-poly mesh. The range consists of several peaks of varying heights, with the most prominent ones in the center and right. The foreground shows a similar wireframe pattern, suggesting a flat ground surface. The overall aesthetic is modern and digital.

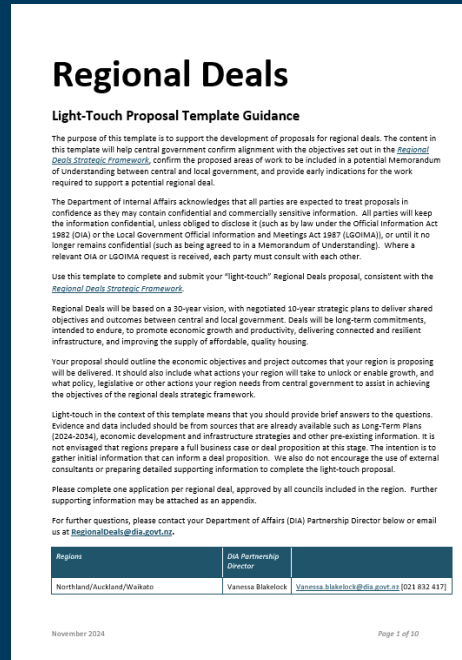
# Light Touch Proposal Guidance

# Everyone's Invited!

All Councils have received an invitation to submit a proposal



“Light Touch Proposal Application Form” must be used



> Registration of interest due 18 December 2024 (to give a “heads up” on number of proposals and other agencies DIA will need to involve)

> Completed proposal due 28 February 2025

# Commitment to Regional Collaboration

‘Regional’ can be *regional, sub-regional or another appropriate scale, so long as they are defined economic and geographic areas with functional local authorities*. It is up to Councils to determine how they group themselves in support of a regional deal.

We are expected to provide a joint proposal with CODC and ORC and are meeting with them on 9th December to discuss



Participating Councils must demonstrate:

- > commitment to clear regional spatial priorities
- > how proposed regional deal delivers on regional spatial priorities
- > previous collaboration with each other and Central Government



# Commitment to Partnership with Central Government

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All participating Councils must show planned progress towards, or alignment with:

- National Infrastructure Pipeline and/or Infrastructure Priorities Programme
- GPS Land Transport, including roads of national significance and rural roads
- Local Water Done Well
- Going for Housing Growth
- Fast-Track Consenting Bill
- RM reforms
- “Anything else relevant” e.g. NPS-UD

## Would this expose us to risk?

We are already aligned with many of these policies; would we need to change our current trajectory to meet this requirement?

# Clear link to economic growth in our region

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Proposals should identify:



key economic growth sectors



annual expected growth in revenue for identified sectors



actions the region intends to take to enable economic growth



what the region needs from Central Government to support growth



anticipated economic growth that would be triggered by a regional deal

# Capability, Capacity and Readiness to Deliver

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Proposals must outline:

- > how projects will be successfully delivered
- > examples of successfully delivering infrastructure projects and how these were managed
- > support from the private sector and Ngāi Tāhu, including what role they might play in funding and implementing projects
- > proposed governance arrangements between Councils and other key actors e.g. private sector and Ngāi Tāhu

**Could Whaiora Grow Well  
partnership be leveraged for  
Regional Deal Governance?**

# Focussed on up to Five Priority Projects

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Govt do not want alot of money spent on proposals; the should be completed in house with already accessible information

Councils are expected to work together to agree on joint priorities.

Proposals to be focussed on **five** priority projects and the following provided for each:

- How it will contribute to the region's overall vision
- How it aligns with the primary objectives from the strategic framework
- Action required from Government (can only be: regulatory relief / improved use of existing or new funding and financing tools / better central government coordination)
- Anticipated economic costs and benefits (monetised and non-monetised, local and national)
- Anticipated costs, any revenues and a summary of how it will be funded

# Focussed on up to Five Priority Projects (continued)

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- Estimated timeframes to commence and complete
- Whether it is included in current Council plans such as the LTP and infrastructure strategy
- Whether it is included in the National Infrastructure Pipeline / Infrastructure Priorities Programme
- How it relates to requested interventions, noting potential risks and how these will be mitigated
- How it relates to a Central Government priority (not all projects need to align with govt reforms)

# Commitment to Mutual Partnership

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Proposals must outline what the region will bring to a deal, including (but not limited to):

- > coordination of planning and funding tools
- > planning decisions
- > funding and financing
- > contributions in-kind



# Approval

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- > One application per regional deal
- > Approved by all Councils party to the deal
- > Guidance requires approval from the Chairs / Mayors
- > We will be putting the proposal through full Council for approval

# Ministerial Assessment

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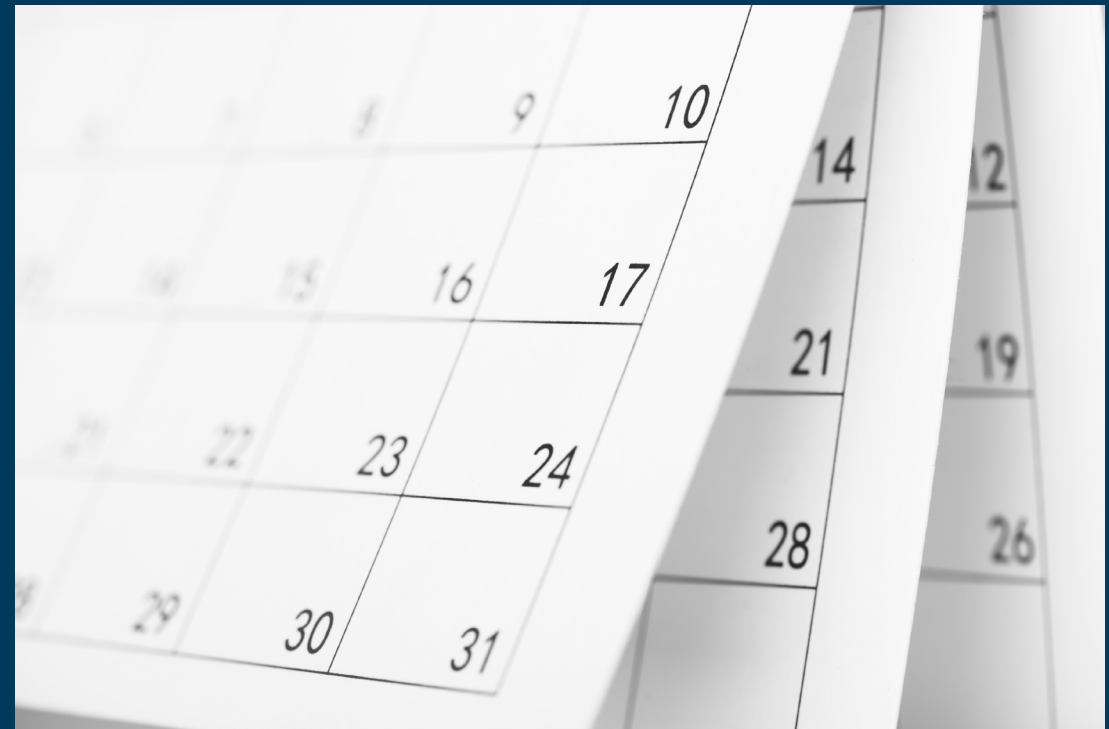
- > Infrastructure and Investment Ministers Group (Brown, Bishop, Willis + coalition reps) will consider proposals and provide recommendations for Cabinet approval
  - Alignment with the Regional Deals Strategic Framework
  - Effective Partnerships
  - Economically and financially feasible
  - Deliverability
  - How initiatives support each other / how the initiatives integrate
  - Synergy and cooperation between councils in line with Government's policies
  - Alignment with National Infrastructure Pipeline and Priorities Programme



# Government Timeline

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- > IIMG aims to have one deal signed up through an MOU by the end of 2025 with two more to be signed up in 2026
- > It is not clear whether the first three will be approved and announced in early 2025 after Cabinet decisions or only the first deal
- > Anticipate that the first deals will take some time to negotiate and establish (learning from overseas) but that the process will then be able to accelerate



A wireframe mountain range rendered in a light blue color against a dark blue background. The mountains are composed of a network of interconnected lines forming a low-poly, geometric landscape. The peaks are sharp and jagged, with varying heights and widths. The foreground shows a flat, grid-like surface that recedes into the distance, creating a sense of depth. The overall aesthetic is modern and digital.

# Potential Regional Deal

# Background

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- > The previously presented, high-level outline of potential areas of focus for a Queenstown Lakes Regional Deal has been discussed with the key external stakeholders as well as private sector investors with interest in proposed projects.



- > There is now an expectation that we will partner with CODC and ORC
- > Joint meeting with the CEs and Mayors of CODC and ORC on 9<sup>th</sup> December to discuss how we could align on a proposal

# Potential Priority Packages (mapped to primary objectives)

   Sharing the value created from growth

  Innovative approach to public health services

   Transforming the transport system

   Securing energy needs for the future

   Delivering high quality schooling

 Building an international investment gateway to NZ

 Increasing the value of tourism

 Increasing productivity through economic resilience

**Refer attached one-page descriptions**

Please provide your feedback on these packages or on anything you think we have missed. Your feedback, as well as feedback from ORC and CODC will inform a proposal for discussion in January 2025

# Alignment of QLDC's proposed packages with the Regional Deal Strategic Framework

Economic growth needs to leverage our unique position as the tourism gateway to NZ, while simultaneously building new industries to diversify the region's economic base...

Priority packages:

- Increasing the value of tourism
- Increasing productivity through economic resilience
- Building an international investment gateway to NZ



...but for the economy to grow our population base and visitor base will grow and we will need infrastructure that can support the expected quality of life for residents and a great visitor experience

Priority packages:

- Transforming the transport system
- Securing energy needs for the future
- Innovative approach to health services
- Delivering high quality schooling

And we need alternative methods for delivering affordable housing and funding growth infrastructure

Priority package:

- Sharing the value created from growth

*NOTE: Many proposed packages deliver on more than one of the primary objectives*

The background features a dark blue gradient with a white wireframe mountain range. The mountains are composed of interconnected lines forming a series of peaks and valleys, creating a geometric, low-poly appearance. The text "Next Steps" is centered in the middle of the image.

# Next Steps

# Next Steps

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5 December 2024	QLDC Workshop to discuss package options and joint approach
9 December 2024	Meeting QLDC, CODC, ORC to discuss joint approach
18 December 2024	Submit registration of interest to DIA (signed by Mayors)
Dec 24 – Jan 25	Socialise package options and joint approach with key stakeholders
January 2025	Develop draft proposal
January 2025	Obtain endorsement of proposal from key stakeholders
23 January 2025	QLDC Workshop to discuss proposal
January 2025	ORC and CODC approval of proposal
13 February 2025	QLDC Council approval of proposal
28 February 2025	Submit proposal to DIA